
LIPMANN WALTON & CO LTD

Established 1953, Member of the Minor Metals Trade Association

COMPANY PHILOSOPHY/OUTLOOK/ETHOS

Lipmann Walton & Co Ltd is a trader and stockholder of minor metals, a sub-sector of the metals and minerals trade. Within this sector, we are a leading company, further guided by standards laid down by the Minor Metals Trade Association (MMTA) of which we are a member.

Our main objective is to be a reputable and reliable provider of physical metals for use in a wide range of industries – super alloys (for aerospace and industrial gas turbines), catalysts, glass, steel, electronics – in fact, anywhere where minor metal elements or compounds are required.

To do this, Lipmann Walton's policy is to carry physical stock in a wide range of furnace-ready forms and grades in anticipation of customers' needs and expectations.

London has traditionally been one of the main centres of the metal trade, and our aim is to sell our metals internationally, while not ignoring the domestic market. To do this we provide economic reports of supply-demand on specific metals markets, both for the benefit of ourselves and our customers.

This is connected to our reputation for being a knowledge centre regarding some of the minor metals with which we are occupied, which in turn feeds into our reputation and promotion of sales.

We aim to take a positive interest in all our customers' needs, which can vary from enquiries for quite small quantities of metals for R & D right through to spot sales, as well as regular monthly deliveries to the factory gate.

As part of our reliability, close attention is paid to making sure that quality and weights of all items we sell are verifiable. This can sometimes mean obtaining excellent producer documents but in most cases will require Lipmann Walton to commission independent weighing, sampling and analysis as well as re-packing, marking and labelling.

The geographical reach of our business is limited to the countries that we feel we can truly serve to the best of our ability which include China, Japan, EU, United Kingdom, and USA. All members of the trading staff are encouraged to develop foreign language skills.

Our ultimate objective is to continue to operate in the area of niche metals which are of low volume and high value and to remain a knowledge centre within our field. This is a sector that rewards input of service, where metal lots are not always of standard quality or weight and in which the markets, due to their size, are not scalable. It is one of our tenets to stick to difficult and low volume materials.

The Company is committed to:

- Being a reliable link in the supply chain within the niche metals industry
- Answering enquiries from industry for minor and niche metals, whether large or small
- Displaying a conservative and stable face to the market, with transparent standards of quality – that means providing evidence of independent sampling, analysis and packing where possible
- Treating customers and suppliers with respect and making every effort to understand their needs

DIRECTORS: A.A. LIPMANN, S.B. HAWKINS, M. HUSAKIEWICZ, S. LIPMANN

Registered Office: Palace Gate House, Palace Gate, Hampton Court Road, East Molesey, Surrey KT8 9BN, UK

Registered No: 514985 Registration VAT No. 644 1227 61 Registered in England

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The Business Management System is supported and endorsed by the Senior Management and every employee within the company; and reflects our desire to provide our clients with the highest standards possible in client care and provide a framework for establishing and reviewing business objectives. The Business Management System is closely monitored both internally and externally and includes commitment to continual improvement of the Quality Management System.

MANAGEMENT COMMITMENT

The Company is committed to establishing, implementing, and maintaining an effective and efficient documented Management System, which complies with the requirements of ISO 9001:2015 and AS9120. This operating system is designed to embrace all company functions, thus ensuring the efficiency of the business and the consistent delivery of a quality service for all clients. To this effect, this Quality Policy has been established and communicated at all levels within the organisation through the annual strategy renewal process.

LEGAL REQUIREMENTS

The company will always exhibit the highest standards in maintaining a policy of honesty and correctness towards both clients and employees. The Senior Management team has responsibility for ensuring that all legal requirements applicable to the business activities and relevant industry 'codes of practice' are identified, understood and adhered to.

Strict adherence to these procedures shall be deemed a Condition of Employment, and an understanding for the need to continually develop and maintain the right attitude towards achieving the quality levels throughout the company.

CLIENT FOCUS

All enquiries for service will be subject to formal controls.

Procedures are established to ensure that the clients' needs, and requirements are always determined and adequately met with the objective of achieving client satisfaction. The company ensures that all personnel are fully acquainted with this Quality Policy and objectives through on-going training and education at all levels.

The scope of certification to ISO 9001:2015 and AS 9120 is applied to The Company's operations and covers:

The provision of International minor metals trading services.

Signed: Suzannah Lipmann

Managing Director

Checked 10/11/2025.

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